



Bid Ref.: MK 25 - 08 AUBMC Epic Hospital Information System Hardware Refresh RFP

Date: July 11, 2025

Invitation to BID

1. Purpose:

The American University of Beirut Medical Center invites proposals to bid for the following:

Bid Invitation Requirements :

- The Bidders will be responsible for assessing, designing, supplying, installing, and commissioning the required hardware infrastructure. This includes compute, storage (SAN/NAS), backup appliances, and associated accessories, as outlined in the attached RFP document.
- The Agreement must have a minimum duration of **ten (10) years** and must be structured under an Operational Expenditure **(OPEX) model**. Compliance with this requirement is mandatory for participation in the bidding process.

Proposal Requirement:

- Prices should be quoted in USD delivered to AUBMC inclusive of all expenses (unless otherwise specified in your proposal).
- Prices should be quoted net of any discounts or allowances and exclusive of VAT
- All proposal documents must be signed by an authorized representative of the supplier, each page must be initiated, and the final page must be signed and dated.
- Quotations related to above bid must be submitted in the following manner:
  - a. **Technical Specs and related brochures + copy of financial proposal but without Prices in a sealed envelope + Soft copy of brochures**
  - b. **Each item listed in the Document Checklist (AUBMC Epic HIS Hardware Refresh RFP - Checklist) must be submitted as a separate soft copy document**
  - c. **Financial Proposal in a separate sealed envelope**
  - d. **Soft Copy of the proposed prices**
  - e. **Failure to segregate technical file from financial file will lead to disqualification of supplier from a bid.**

2. Submission Deadline Date and Venue:

Proposals must be submitted on or before: **Tuesday, August 12, 2025, Monday to Friday: 8:00 A.M. till 16:00 P.M.** to the following address:

**American University of Beirut – Medical Center  
Medical Bids**

**Medical Administration Building, 7<sup>th</sup> floor, Room 704**

**OR**

**To send your offers *only* to medbids@aub.edu.lb without copying any other email**



No bids are accepted after the above mentioned date, in the event that AUB offices are officially closed on the date the proposals are due, the deadline for submission shall be automatically extended until the next business day.

All proposals shall be submitted in sealed envelopes carrying:

- a. Supplier's stamp
- b. Bid reference
- c. Company name

N.B: Bids submitted by fax or erroneously sent directly to the Procurement department will not be considered or even acknowledged.

3. **Apology:** In case the requested items are not available, or you do not want to participate in this bid, you are kindly requested to respond by submitting a written apology indicating the reason and the bid reference number or you can send an apology by e-mail.
4. **Payment:** To be specified in your proposal.
5. **Insufficient Data:**

It is the responsibility of the person submitting the proposal to ensure the completeness of the information submitted. Failure to do so may result in the elimination of the proposal from consideration.

6. **Costs:** The university will not be liable for any costs incurred by Suppliers for developing the proposal, performing presentations or demonstrations, and any other expenses incurred by the Suppliers before the award and contract signature
7. **Disclosure:** Supplier represents and certifies that the offer has not been knowingly disclosed directly or indirectly to any competitor or AUB staff or other supplier before the opening of proposals by AUB. Supplier represent and certifies that the financial terms have been established independently without consultation, communication, or agreement for the purpose of restricting competition or any matter relating to such prices with any competitor or other supplier. Supplier represents and certifies that no attempt has been made to induce any other company or person to submit or not to submit a proposal in response to this RFP for the purpose of restricting competition.

#### Proposal award policy

The University reserves the right to reject any or all proposals and to award this tender in whole or in part to the supplier or suppliers that, in its opinion, offers the most advantageous combination of cost, quality, service and other factors which in its sole discretion are deemed important to the University.

AUBMC may accept or reject any or all bids and shall not be required to provide justification for any such selection or rejection. AUBMC may also cancel this invitation to bid at any stage, whether before or after the selection of the successful bidder (but prior to signature of the contract) without having to provide any justification and without incurring any liability whatsoever as a result thereof.

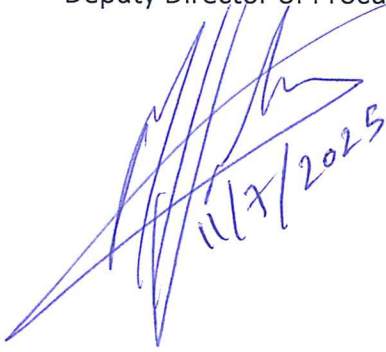


8. Validity: Proposals submitted shall be valid for at least 6 Months from the date of submission.  
Proposals will be treated as final, and binding offers and may not be amended or withdrawn .

9. Results : Bidders can check the bid's status and results by visiting the below web link:

[http://www.aubmc.org/patientcare/adm\\_ser/Pages/Purchasing-BidRfp.aspx](http://www.aubmc.org/patientcare/adm_ser/Pages/Purchasing-BidRfp.aspx)

Mohammad Halwani  
Deputy Director of Procurement, AUBMC

  
11/7/2025